

ABC Group Consolidation
2004/05 Financial Plan

SUMMARY P & LS

	Jul 04	Aug 04	Sep 04	Oct 04	Nov 04	Dec 04	Jan 05	Feb 05	Mar 05	Apr 05	May 05	Jun 05	Total
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
ABC PTY LTD													
Total Turnover	368,864	315,397	404,773	412,898	356,022	331,648	437,273	388,523	380,397	356,023	421,023	453,522	4,626,363
Total Direct Costs	231,206	199,448	255,524	258,565	222,634	210,855	273,011	244,118	235,749	225,299	264,267	283,086	2,903,762
TOTAL GROSS PROFIT	137,658	115,949	149,249	154,333	133,388	120,793	164,262	144,405	144,648	130,724	156,756	170,436	1,722,601
TOTAL GROSS PROFIT %	37.31%	36.76%	36.87%	37.37%	37.46%	36.42%	37.56%	37.16%	38.02%	36.71%	37.23%	37.58%	37.23%
Total Overheads	58,509	53,159	63,099	63,913	59,576	56,807	67,370	62,494	61,349	77,245	83,745	111,993	819,259
Other Income (Expense)	(1,562)	(1,563)	(24,062)	(1,563)	(1,562)	(1,563)	(1,562)	(1,563)	(26,562)	(1,563)	(1,562)	(1,563)	(66,250)
Interest Expense	4,506	2,874	1,824	1,450	1,046	825	372	567	811	(366)	5,244	18,640	37,793
Net Profit	76,205	61,479	108,388	90,533	74,328	64,724	98,082	82,907	109,050	55,408	69,329	41,366	931,799
Net Profit %	20.65%	19.49%	26.77%	21.92%	20.87%	19.51%	22.43%	21.33%	28.66%	15.56%	16.46%	9.12%	20.14%
Company Tax	(27,433)	(22,133)	(39,019)	(32,592)	(26,758)	(23,301)	(35,310)	(29,846)	(39,258)	(19,947)	(24,958)	(14,892)	(335,447)
Profit After Tax	48,772	39,346	69,369	57,941	47,570	41,423	62,772	53,061	69,792	35,461	44,371	26,474	596,352
Profit After Tax %	13.22%	12.47%	17.13%	14.03%	13.36%	12.49%	14.35%	13.65%	18.34%	9.96%	10.53%	5.83%	12.89%
XYZ LTD													
TOTAL GROSS PROFIT	979,586	836,465	986,956	937,162	943,075	939,597	955,992	959,808	952,370	872,327	888,937	1,074,842	11,327,117
TOTAL GROSS PROFIT %	36.59%	36.11%	36.38%	36.39%	36.8%	38.25%	35.97%	36.35%	36.32%	36.02%	37.07%	36.75%	36.58%
Interest Expense	8,740	8,948	8,238	7,027	5,819	4,868	8,415	13,669	12,971	9,204	7,676	8,140	103,715
Net Profit	497,174	389,919	501,470	454,117	462,544	379,481	378,427	378,779	373,827	307,198	327,701	397,987	4,848,624
Net Profit %	18.57%	16.83%	18.48%	17.63%	18.05%	15.45%	14.23%	14.34%	14.25%	12.68%	13.66%	13.61%	15.66%
Company Tax	(69,705)	(54,216)	(70,432)	(63,875)	(65,350)	(53,594)	(52,676)	(51,591)	(51,030)	(42,248)	(45,531)	(55,552)	(675,800)
Profit After Tax	427,469	335,703	431,038	390,242	397,194	325,887	325,751	327,188	322,797	264,950	282,170	342,435	4,172,824
Profit After Tax %	15.96%	14.49%	15.89%	15.15%	15.5%	13.26%	12.25%	12.39%	12.31%	10.94%	11.76%	11.71%	13.47%
Retained Earnings	427,469	335,703	431,038	390,242	397,194	325,887	325,751	327,188	322,797	264,950	282,170	342,435	4,172,824
Retained Earnings %	15.96%	14.49%	15.89%	15.15%	15.5%	13.26%	12.25%	12.39%	12.31%	10.94%	11.76%	11.71%	13.47%